

# Doha skyline: Islamic

## ADCB rewarded for transparency

### **Markets watch** After the lender came clean about dud loans, the stock soared 43%,

writes Robin

Wigglesworth

While the shares of most

banks in the United Arab

Emirates have picked up

in the second half of the

year, in spite of ongoing

worries over bad loans,

one lender in particular

Even after a modest

correction in November,

have soared 43 per cent so far in the second half of

9 per cent gain of the Abu

(ADX) in the same period.

The recent performance

of ADCB's stock is largely

a reward for its openness

over the extent of its dud

loan and investment

and fund managers.

portfolios, say analysts

The lender's shares

the lender on August 1

reported a Dh531m net

revealed that it had a

and been really honest

about their exposures.

down to, and the markets

are giving them credit for

manager at National Bank

Khokhar, a senior fund

ADCB continues to

trade at about half its

peak value, after a series

of bruising financial blows

during the financial crisis,

but its shares have since

recovered some of the

ground, and have

That's what it comes

that," says Saleem

of Abu Dhabi.

considerably below

most troubled

conglomerate.

started rallying soon after

loss in the second quarter,

analysts' expectations, and

Dh6.6bn total exposure to

Dubai World, the emirate's

"They have come clean,

2010, compared with the

Dhabi Stock Exchange

shares in Abu Dhabi Commercial Bank (ADCB)

has shone.

significantly outperformed local banking rivals. The ADX sub-index of banks and financial companies has gained only 11 per cent so far in the second half of the year, while the Dubai Financial Market's banking subindex has climbed about 14 per cent.

The Abu Dhabi-based bank's rally should be food for thought at many other lenders in the UAE where transparency and disclosure are often far from perfect, and uncertainty regarding the extent of non-performing loans (NPLs) is deterring some investors.

Provisions for bad loans surged 41 per cent in the 12 months up to the end of August to Dh37.2bn (\$10.1bn), according to the central bank, but the true level of bad debts could be higher.

Analysts say many banks have preferred to extend loans rather than book losses, but this ties up valuable capital, and just pushes potential problems into the future. Transparency on dud loans and investments is likely to improve when banks report their fullyear earnings early in 2011. The UAE central bank also recently issued

fresh guidelines that analysts say will standardise and improve accounting on NPLs. However, that could lead to unpleasant surprises at banks that have continually pushed back their forecasts for when NPLs will peak.

"Banks would definitely do a lot better if they covered and were more transparent about the breakdown of the loan books and non-performing loans," says Raj Madha, a senior banking analyst at Rasmala. "Banks should, if they can, take a big hit and get it over with, rather than just provision gradually quarter after quarter.

A leading scholar's attitude to the west highlights the choice faced by the increasingly progressive emirate, says David Lepeska

Friday sermon Sheikh Yusef al-Qaradawi, arguably the world's leading scholar of Sunni Islam, uttered a few words that drew little notice internationally but could have big implications for future rela-

and Muslims. "I was for the possibility of bridging the gap between the east and the west, but recently I have changed my mind on this issue, especially since the west wants to impose its values and traditions on us," Mr Qaradawi told his congregation at Doha's Omar bin Al Khattab Mosque in a televised sermon in October.

"West is west and east is east. They do not recognise the brand the or follow our traditions country has

uring a recent these statements mark a further hardening of attitude, observers say.

tions between Christians

"He has never been one to build bridges with the west but this marks a great change," says Bettina Gräf, author of Global Mufti, a 2009 book on Mr Qaradawi. "He considers himself a moderate in the many different meanings of the

word, but being moderate would - in my opinion include not to call for such divisions these days.'

As Qatar looks to burnish its Islamic credentials, the views of Mr Qaradawi are also increasingly at odds

### 'This sort of thing could eat away at raised in Switzerland and came to prominence thanks to his writing on Islam

an international centre, the Qatar Foundation, which is run by the emir's wife Sheikha Mozah bint Nasser al Misned, manages a campus on the outskirts of Doha that hosts branches of six US universities.

Last year, the foundation opened the Qaradawi Center for Islamic Moderation and Renewal at an Islamic graduate school on the same campus. And this autumn the foundation brought in Tariq Ramadan, a prominent Muslim intellectual based in Europe, to teach a course on civil society and democracy in Islam. Prof Ramadan, 48, is perhaps more in keeping with the image that Qatar is trying to build. He was

Ramadan said in a talk in Doha to promote his latest book, Radical Reform. "We should be critical while remaining faithful."

Such sentiments are unlikely to appeal to Mr Qaradawi. This year, Islam Online, the website with which he is associated, took a more conservative turn. Its Qatar-based management dismissed most of its Egyptian employees, who had gone on strike. Observers say that latterly Mr Qaradawi had little hand in day-to-day operations.

Where Mr Qaradawi has particularly riled his critics in ruling that suicide

says, all Israelis are soldiers. A few weeks ago, he boycotted a Doha interfaith conference because he opposes discourse with Jews. As a result of his views on suicide bombing, Mr Qaradawi is barred from travelling to the US and the UK.

bombing is acceptable for

Palestinians because, he

Ms Gräf says Mr Qaradawi's new perspective could have a significant impact on young Muslims in Europe. "The majority would be more reflective," she says. "But of course there is a minority that may become more radical.

Cleric sets Qatar a test of faith

the wealthy emirate has raised its international profile but is . also seeking legitimacy Getty

LEVERAGED BUYOUT, EQUITY, TAKEOVER, SHAREHOLDERS, CONSOLIDATION, DEBT SYNERGIES, INVESTORS, REGULATORS, RIGHTS ISSUE, BIDDER, STRATEGY RESTRUCTURING, LEVERAGED BUYOUT, EQUITY, TAKEOVER, SHAREHOLDERS

and customs, so we should not follow theirs," Mr Qaradawi said, echoing Rudyard Kipling, the British author. Mr Qaradawi, 84, emi-

avoid persecution in his native Egypt. His many fatwas, or religious decisions, are passed on to millions of Muslims worldwide via his long-running Al Jazeera talk show and Islam Online, a website. In 2008 Foreign Policy magazine ranked him the world's third most influential intellectual.

In his first book, published in 1960, Mr Qaradawi instructed Muslims on how to maintain their religion while living in the US. But subsequently has denounced secularism, capi-To enhance its status as talism and Zionism, and

### been forging in recent years'

grated to Qatar in 1961 to with the emirate's growing reputation for progressiveness and engagement.

Aside from diplomatic initiatives in Lebanon and Darfur, Qatar is home to the US al-Udaid airbase and has hosted an Israeli trade mission.

begin to eat away at the carefully constructed brand that Qatar has been forging in recent years," says David Roberts, who is writing a dissertation on Qatari foreign policy. "Qatar certainly wouldn't want any kind of 'Islamist' stigma."

human resources.'

ities spikes in the 1970s,

which triggered similar

fears over food security,

**'Abu Dhabi should** 

face challenge of

getting everyone

to consume

reasons that persist.

acquisition of land assets,'

sensibly'

and knowledge," says Mr Roberts. Qatar may also be trying to gain on its neighbour Saudi Arabia, home to the two holiest mosques in Islam, he says. "Reaching for Islamic legitimacy is a tactic that has a long history in the Middle East." But even Prof Ramadan "This sort of thing could has not escaped controversy. From 2004 to 2010, he

and the west and an Oxford

will

Qatar's role as a leading

centre of Muslim discussion

enhance

professorship.

'This

was not allowed to travel to the US on "ideological grounds", according to the US State Department. Today, his books focus

on how to be Muslim in western society. "We need to shift the mindset of what we can do," Prof

# Intelligent solution to the food crisis

### News analysis

MORE ONLINE

from the region, go to

www.ft.com/mideast

For more news and analysis

Quandary in which Arab states find themselves is not unusual, a leading academic tells **James Drummond** 

When it comes to water and food management, Abu Dhabi and its Gulf neighbours should think twice about investing in agricultural land overseas and instead rely on international markets to meet their needs, according to a leading academic.

If they are going to invest they should do so in places where natural resources and the politics are favourable, such as eastern Europe and Ukraine.

Many regional states have embarked on a policy of investing in land in less developed parts of the world in an attempt to build secure food supplies.

Under its ambitious "King Abdullah initiative", Saudi Arabia hopes to safeguard sources of wheat, rice, soyabeans, corn and alfalfa.

Saudi Arabia and the UAE together now hold 2.8m hectares of agricultural land primarily in Sudan, Pakistan, Turkey and Indonesia, according to

March.

he

But Tony Allan of King's College. London says what the Gulf states are really doing is buying access to water rather than land. Of the 210 countries in

the world, at least 180 are net virtual water importers, including all the countries in the Middle East and

North Africa, he points out. Virtual water is the water required to produce a commodity, food being very water intensive indeed. So the quandary in which Arab states find themselves is not unusual.

Singapore, with a population similar to many Gulf states, is "in a predicament even worse than Abu Dhabi" but is not rushing off to invest in overseas projects, Prof Allan says.

"Provided you have a moderately developed economy, you can easily afford

to provide access to virtual water in the global system via the commodity trade. It depends on intelligent citizens having jobs with which they can buy food." And in relative economic terms, Gulf states' exposure tions when the local popula-

to volatility in the commodity market and the consequent need to invest in land overseas is not that great.

"The proportion of housereduce high levels of water hold income...spent on use, patterns of consumption need to change. Confood and water is negligible in the Gulf," Prof Allan suming less means doing

a study by NCB Capital in says. "If the Gulf states things such as eating less meat. The NCB study says want to invest and go through all the risky and that between 1993 and 2003, very demanding transacper capita consumption of tions of growing food, stormeat in Saudi Arabia, the UAE and Kuwait, the three ing it, transporting it and largest regional economies, trading it, then good luck. [But their] high priority grew at an annual 2.2 per should be investing in cent, compared with 1.3 per cent for cereals. During previous commod-

Beef, an important constituent of popular fast foods such as hamburgers. is a particularly heavy consumer of water. A ton of beef requires over 15,000 cubic metres of water to raise, more than three times the input necessary to produce a similar amount of poultry, according to academic research. Foodstuffs such as beans

potatoes and wheat - even rice – consume far less water per calorie.

Sudan was the favoured For Prof Allan, the prior destination for agricultural ity is to concentrate on soinvestment by Arab states. called small water - the The returns achieved in water consumed at home Sudan were negligible and and in workplaces - which the investment projects typically accounts for only failed largely for political 10-15 per cent of total consumption. Building capacity "In the past, farmland to meet small water needs "is technically, economiinvestment deals have had cally possible everywhere" severe political ramificahe says.

tion is opposed to foreign "Abu Dhabi is right to be thinking about food and the NCB report notes drily. food prices, but it is always going to be able to afford its And if the priority is to food ... It really should face the much more difficult challenges of getting every one to consume sensibly."

BIDDFR. STRATEGY, RESTRUCTURING, LEVERAGED BUYOUT, EQUITY, TAKEOVER SHAREHOLDERS, CONSOLIDATION, DEBT, SYNERGIES, INVESTORS, REGULATOR RIGHTS ISSUE, BIDDER, STRATEGY, RESTRUCTURING, LEVERAGED BUYOUT, EQ TAKEOVER, SHAREHOLDERS, CONSOLIDATION, DEBT, SYNERGIES, INVEST REGULATORS, RIGHTS ISSUE, BIDDER, STRATEGY, RESTRUCTURING, LEVER LEVERAGED BU HARF NSOLIDATION NERGIES ER, STRATEG' HOLDERS, CO IN\ TURING TAKE LE\ N. DEB GULA D BI TC TC TI E C IVI G SYI ISSUE 1TS RATEG RE: CO -ΪΑ RI( JITY, TAKEOV , 5, 51 ,LL ,SL , 2, , 2RS EQU BIC BUYOU SH RIC TAI RE BU EB1, STR ŤŠ KEC BI⊾ HAR∟ RING, LL DEBT, S\

.ى. ۱

# At the cutting edge of M&A

What are the prospects for dealmaking? The final part of the Deals & Dealmakers series focuses on whether the past year has lived up to expectations, methods of financing, and the outlook for the coming year. Read Deals & Dealmakers in the FT on Tuesday 7 December and online at www.ft.com/dealmakers

### Deals & Dealmakers

Supported by

Mishcon de Reya

We live in FINANCIAL TIMES®